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Message Text

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12
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
---------- 112344
P R 070812Z AUG 75
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 4188
AMEMBASSY BEIRUT

UNCLAS DAMASCUS 3010

FOR BRAD TYRELL SAD/OIM/BIC AND PETER HALE CAGNE/OIM/BIC

BEIRUT FOR RTDO

E.O. 11652: N/A
TAGS: BEXP, SY
SUBJ: DAMASCUS INTERNATIONAL FAIR

1. REQUEST USDOC RELAY TO FOCO WITH STRONG SUPPORT FOLLOWING INSTRUCTIONS REQUIRING IMMEDIATE ACTION:

A) FOCO SHOULD CABLE FULL DETAILS OF INVOICING PROCEDURES THROUGH RUDOLF SAADE-BEIRUT AGENT AMERICAN EXPORT LINES TO DAHBAR & HAMMAMI DAMASCUS FREIGHT FORWARDER COVERING ALL ASPECTS OF INCOMING LOADED VAN, REMOVAL OF EMPTY VAN TO BEIRUT, RE-ENTRY OF EMPTY VAN TO DAMASCUS AND FINAL OUT-WARD MOVEMENT OF VAN INCLUDING DISPLAY SYSTEM. DUSEX HOLDS NO COPY OF FOCO - AMERICAN EXPORT AGREEMENT AND IS REPEATEDLY REQUESTED TO GIVE BINDING INSTRUCTIONS. CLIENT VENDOR RE-LATIONSHIP WITH FOCO LEGALLY PRECLUDES OUR ADVISING THEIR AGZNTS WHO STILL APPEAR TO BE PROPERLY INFORMED AND HOPE TO SHIFT ONUS OF OPERATIONAL AND FINANCIAL RESPONSIBLITY TO U.S. PAVILION, IMPORTANT TO RECALL THAT FOCO WILL HAVE ON ONE PRESENT AT END OF FAIR.

B) FOCO ADVISE DUXEX ARRIVAL SCHEDULE SWISS TECHNICIANS AT CLOSE OF FAIR. FAIRGROUNDS ALLOW SIX DAYS TO CLEAR SITE OF DISPLAY SYSTEM AND EXHIBITION MATERIALS. TECH-
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NICIANS SHOULD ARRIVE NO LATER THAN EVENING AUGUST 19

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TO DISCUSS KNOCKDOWN SCHEDULE AND ENGAGE SUPPLEMENTARY WORKDERS. WE WILL NOT, REPEAT WILL NOT, TOLERATE THEIR INDEPENDENT ACTIONS AS ON SET - UP WHEN EXHIBITORS AND OUR STAFF WERE VICTIMIZED IN FURY OF COMPLETING CONSTRUCTION. KNOCKDOWN MUST COMMENCE DAWN AUGUST 21 IN ORDERELY WAY TO PROVIDE PRIORITY REMOVAL OF EXHIBITOR MATERIAL. IF FOCO VANS DELAYED ENTIRE SYSTEM MUST BE STACKED FREE AND CLEAR OF PASSGEWAYS.

2. FOCO CONTRACT INCLUDES SHIPMENT TO TEHRAN OF 10 CASES OF CHAIRS EARLIER SENT TO DAMASCUS FROM CAIRO. AT LEAST EIGHT CASES BEYOND REPAIR DUE ROUGH HANDLING.. IF FOCO CONTAINERS MOVING DIRECTLY TO TEHRAN CHAIRS COULD BE INCLUDED THEREIN WITH MINIMUM PACKING. IF CONTAINERS RETURN TO GENEVA, FOR REFURBISHING OF SYSTEM, CHAIRS WOULD HAVE TO TRAVEL INDEPENDENTLY BY TRUCK TO TEHRAN AND REQUIRE FULL NEW CASES FOR WHICH THIS EVENT HAS NO BUDGET. REQUIRE FOCO DECISION AND USDOC COMMENTS.
MURPHY

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